

Message Text

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PAGE 01 STATE 127528

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TO AMCONSUL OPORTO

INFO AMEMBASSY LISBON

UNCLAS STATE 127528

E.O. 11652: N/A

TAGS: BEXP, PO

SUBJECT: BUSINESS ASSISTANCE: GENOVA, INC.

1. GENOVA, INC. OF DAVISON, MICH., PRODUCER OF PVC PIPE HAS REQUESTED ASSISTANCE CONTACTING TWO PORTUGUESE MANUFACTURERS OF PLASTIC MOULDS.

2. GENOVA ORDERED SEVERAL MONTHS AGO FOUR MOULDS VALUED AT ABOUT \$55,000 FROM COLUMBIA PLASTICS MACH. CO., MANUFACTURER REP OF SOMERSET, U.K. APPARENTLY MOULDS WERE TO BE MADE BY TWO PORTUGUESE FIRMS BELIEVED LOCATED IN OPORTO AREA - MOLDO PLASTICO AND ERNESTO SAO SIMAO. COMMUNICATIONS WITH COLUMBIA PLASTICS HAVE SINCE BROKEN DOWN AND GENOVA NOW WISHES ESTABLISH DIRECT RELATIONS WITH THESE PORTUGUESE FIRMS. GENOVA HAS URGENT NEED MOULDS AND COMPANY PRESIDENT WILLING COME PORTUGAL NEGOTIATE.

3. ACTION REQUESTED:

CONTACT PORTUGUESE FIRMS NAMED ABOVE, ASCERTAIN WHETHER MOULDS AVAILABLE, AND WHETHER FIRMS WILLING DEAL DIRECT WITH GENOVA. CONGRESSIONAL INTEREST. SISCO

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